



February 2024





## **Pistachio Industry Overview**

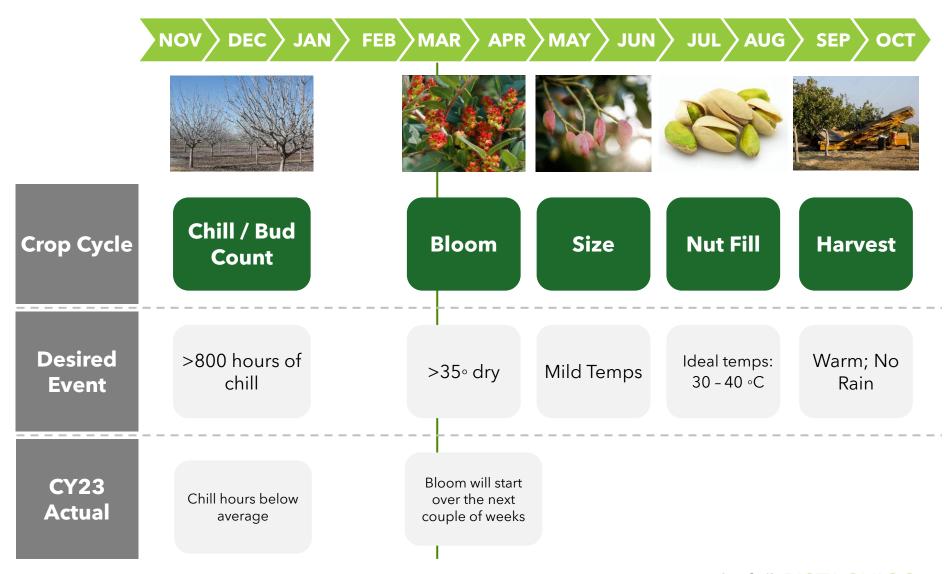
#### Consumption

- Record February export shipments and all-time high YTD shipments!
- Strong demand and buying interest for Chinese New Year.
- Demand in Europe remains strong as pipelines were dry at beginning of the new pistachio season.
- Ramadan for 2024 starts on March 10th, which will drive demand from the Middle East over the next months.

#### Supply

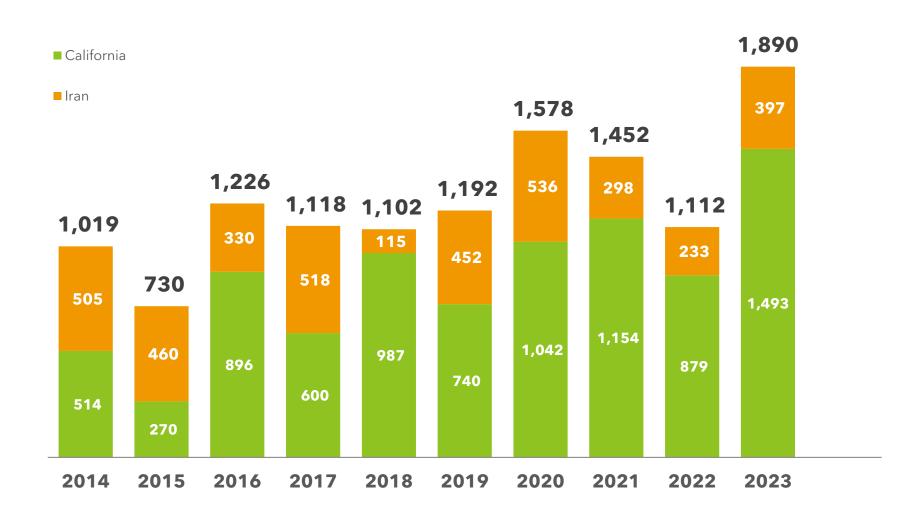
- CY2024 chill hours were below average, and bloom is ramping up.
- Iranian 2023 crop estimates currently at 180,000 MT (~400 MM LB) and CY2024 experiencing poor chill.

# **Pistachio Crop Phenology**



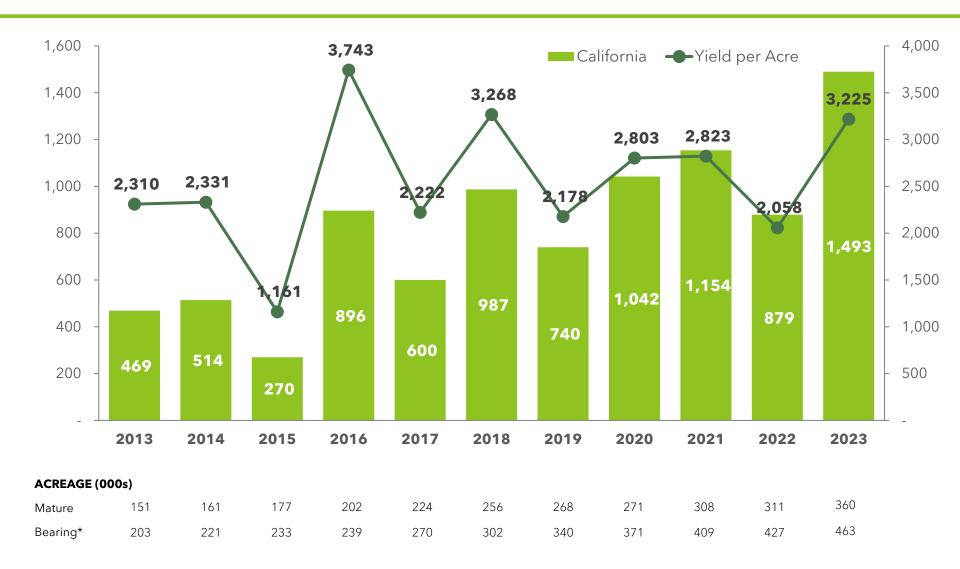
## **World Pistachio Harvest (California & Iran)**

CY14 - CY23, million lbs.



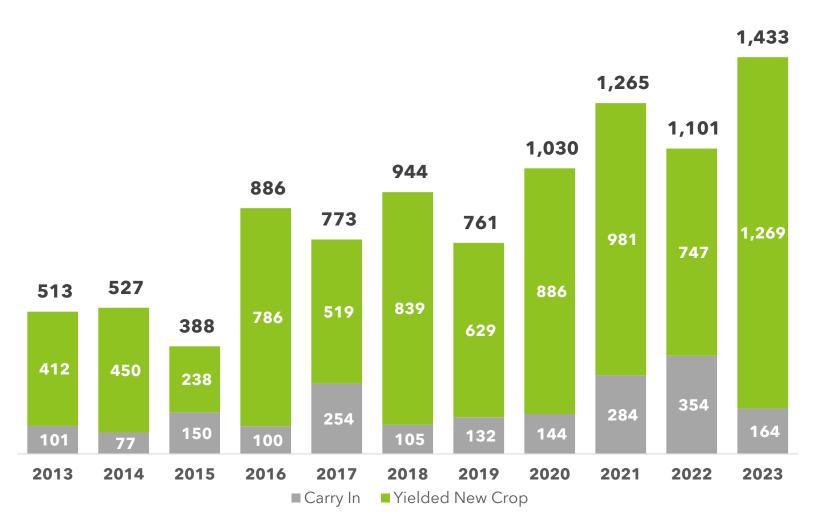
#### **California Pistachio Harvest & Yield**

CY13 - CY23, million lbs.



## **California Pistachio Industry Saleable Supply**

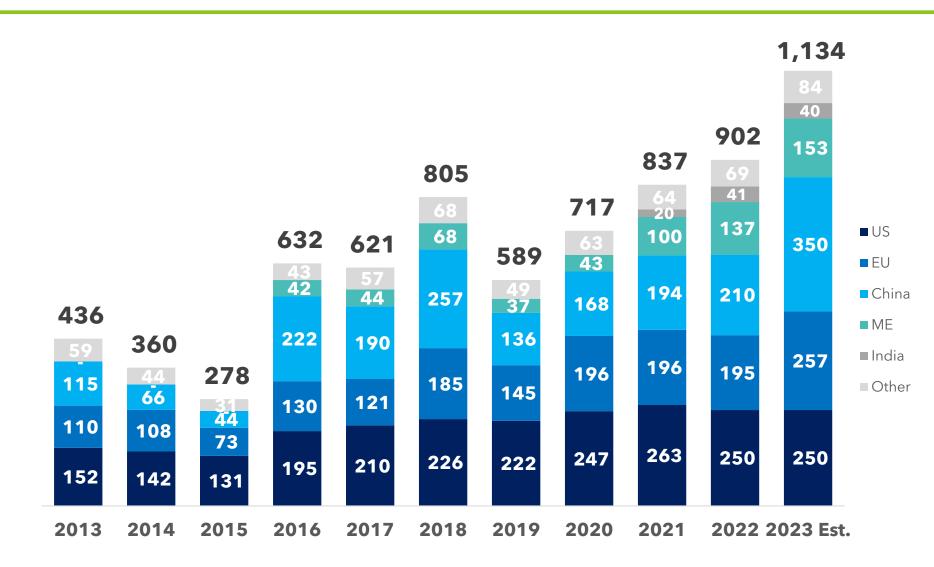
CY13 - CY23, million lbs.



Total supply = Yielded new crop + Yielded carry-in supply. Yield is approximately 85% of the harvested volume.

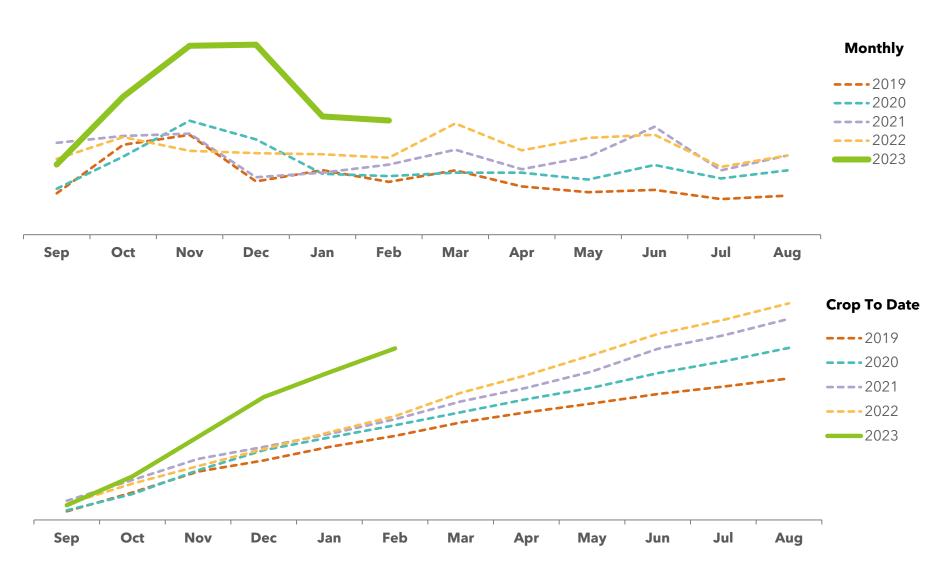
## **California Industry Shipments by Country**

CY13 - CY23 Est., million lbs.



#### **Industry Shipments by Month**

Chinese New Year causes seasonal spikes, then shipments follow similar pattern to prior year





Thank you!